

Establishing collaborations with Cypriot companies

The purpose of this newsletter is to inform you about some great business proposals from Cyprus. A brief look at the Cyprus economy and the sectors with the greatest growth will help you obtain a more complete picture of the local market.

For any question don't hesitate to get in touch with us by e-mail: info.eency@ccci.org.cy or tel.: +357 22 88 97 49/52/69.

Thank you in advance for your support,

Mrs. Stalo Demosthenous
Head of Unit for EEN Services
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Cyprus economy

Cyprus is located in the northeast corner of the Mediterranean Sea, at the crossroads of Europe, Asia and Africa. Became a member of the EU in 2004, and adopted the euro as its national currency in 2008.

Cyprus is an open, free-market economy. After the financial crisis during the period 2012-2014, the country's economy has been recovering the last years, reaching a growth rate of 3.1% in 2019 compared with the average Eurozone of 1.9%. Cyprus exited the EU/IMF bailout program in March 2016. However, the program's conditions will continue to shape policy.

Growth Sectors

- **SHIPPING** (Advanced Maritime Infrastructure, 3rd largest Merchant fleet in the EU)
- **ENERGY** (Gas Discoveries, Opportunities in the Renewable Energy Utilization)
- **PHARMACEUTICAL** (local companies with worldwide presence, producing Generic Medicines under license)
- **HEALTH/ WELLNESS** (Specialized Medical Services, Research, Education, Medical Tourism)
- **EDUCATION** (3 Public & 5 Private Universities)
- **TOURISM & HOSPITALITY**
- **PROFESSIONAL SERVICES** (High quality business support services)
- **INVESTMENT FUND** (Asset Management companies)
- **FILMING INDUSTRY** (offers incentives i.e. tax allowances, encouraging film production companies to film in Cyprus)
- **AGROFOOD** (i.e. Dairy products and other traditional products)
- **INFORMATION TECHNOLOGY** (Digital Transformation, Establishment of Deputy Ministry)
- **REAL ESTATE**



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COMMERCE AND
INDUSTRY**

Partnering Opportunity

Business Offer

Summary

A Cypriot company, which is the inventor and exporter of its products (infant formula and ice-cream made from goat milk) is looking for partners under exclusive commercial agency and distribution services agreements. Potential agents and distributors from EU countries and beyond are requested to represent, import and sell the Cypriot company's products in their countries.

Reference	BOCY20190710001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/c3d315a3-9c4a-414a-a92f-9b6f7f464568

Details

Description

The Cypriot company, which was established in 2015, is engaged in the trading and export of infant formula (powder) and ice-cream made from 100% pure fresh goat milk.

Infant formula is produced by a factory in Sweden while ice-cream in Cyprus, both under licensed manufacturing agreements. The Cypriot company is the inventor of the products and grants manufacturers the right to produce its products.

The infant formula is offered in three stages, all in 400g packages: for infants 0-6 months (no sugar added), 6-12 months, and 1-3 years old. The infant formula is very easy to digest and can reduce pain from stomach colics.

The annual production of the infant formula is 15 tons. The production capacity of the company is unlimited.

The ice-cream is offered in 0,5L packaging (family pack) and in four flavours: chocolate, vanilla, rose, and strawberry. It is healthy and tasty as well.

The company's products line also includes other 100% goat milk products:

- fresh goat milk (semi-skimmed 1.6% fat pasteurized and homogenised)
- halloumi cheese (authentic Cypriot white cheese)
- yogurt in two flavours (sour, sweet)
- halitzi – authentic Cypriot white cheese
- grated mature halloumi cheese

For the production of the company's products, the pure fresh goat milk is collected and transported to the company's facility on a daily basis from local farms. The milk originates from goats fed on vegetable feed.

The fresh goat milk has more advantages than the cow milk. The goat milk is more digestible, it

has more common elements with human milk, it is better tolerated by people with allergies, its proteins are more digestible, and it contains more calcium, vitamin B6, vitamin A, niacin, copper, and selenium than the cow milk. Also, the goat milk contains ingredients that help significantly in good brain function, and it contains minimal amounts of casein therefore it is associated with fewer allergies. Further, the goat milk contains less lactose than the cow milk and it is more tolerable for people suffering from lactose intolerance.

It is scientifically proven that goat milk tends to help children stay more satisfied between meals and sleep better at night.

The company's products are compliant with EU food legislation, are produced under high standards and accredited with quality assurance of ISO 9001, UKAS001, and HALAL certificate. Also, the products are accredited with Health Certificate from the Health Services.

The Cypriot company is interested in growing its network and increasing its sales potential of its infant formula and ice-cream products. Therefore, it is looking for exclusive agents and distributors from EU countries and beyond in the frame of exclusive commercial agency and distribution services agreements. Potential partners should represent and resell the company's products in their local markets.

Advantages and Innovations

The company is already engaged in trans-national cooperation with companies from Sweden, Greece, Estonia, and China.

The company's products are accredited with quality assurance of ISO9001, UKAS001, HALAL and with Health Certificate from the Health Services.

The products are all checked by the quality control laboratory.

The products do not contain any known allergens, other than milk.

Strict implementation of Cypriot and EU legislation.

The products comply with the effective laws of the states where they are distributed and to the requirements of the Cypriot company's customers.

Non-use of genetically modified feedstuffs by the cooperating livestock farmers.

Implementation of all relevant Good Practice Standards and Good Business Practices in customer service.

Availability of all necessary resources and means required for the proper, efficient and effective operation of the quality management system.

Continuing education of personnel members.

Creation of a high-tech professional working environment, which encourages all company staff to continuously improve.

Attachments



Infant formula from goat milk

Partnering Opportunity

Business Offer

Summary

A Cypriot ice cream manufacturer produces frozen dessert for dogs as well. It is looking for potential partners from Europe and beyond under commercial agency and distribution services agreements. Potential agents and distributors should represent and sell the Cypriot company's frozen dessert for dogs in their internal markets.

Reference BOCY20190528001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/fab94014-ac5e-4cbd-a115-d639bc6bc34f>

Details

Description

The Cypriot company, which was established in 1973, is considered as one of the leading ice cream manufacturer in Cyprus. It has international presence in various European and Middle Eastern countries exporting ice cream products to Greece, Romania, Germany, Slovenia, the UK, and Saudi Arabia.

Its main products are various types of ice cream, frozen dessert for dogs, freshly squeezed juices, quick frozen lemon juice, ice cubes, and candy floss.

One of the company's main products is the natural frozen dessert for dogs, which is produced since 2014. The result of the company's two-year research & development, in co-operation with various nutritionists, is a delicious recipe for dogs made only with premium, pure and wholesome human grade ingredients.

The frozen dessert for dogs improves a dog's overall health, as it is:

- naturally high in antioxidants, vitamins and minerals
- enhanced with Omega 3
- enriched with fibres
- sweetened with pure bee honey
- dairy free
- salt free
- no sugar added
- no preservatives
- no colourings
- no artificial ingredients
- no artificial flavourings

All ingredients of the frozen dessert for dogs have been carefully chosen for their health benefits, nutrition and purity.

The healthy ingredients are:

- Local honey, considered by veterinarians and animal nutritionists as the best natural sweetener for dogs. Honey is rich in vitamins (A, B complex, B1, B2, B5, B6, B9, C, D, E, K, Niacin), and various minerals (calcium, magnesium, potassium, manganese, iron, copper, sulfur etc.).
- Coconut milk & oil, containing good fatty acids called Medium Chain Triglycerides (MCTs) which regulate and balance insulin and thyroid levels as well as albumin, a water-soluble protein which significantly assists in the formation of red blood cells.
- Linseed Oil (flaxseed oil), containing Omega 3 and Omega 6 fatty acids, as well as vitamin E which is antioxidant for dogs.
- Polydextrose, an excellent source of pure, soluble, highly fermentable fibre with healthful prebiotic benefits for dogs.
- Alcohol free pure vanilla extract, containing essential oils, essential vitamins such as B1, B2, B5, B6, and niacin and minerals such as calcium, potassium, magnesium, manganese, iron and zinc.
- Mono- & diglycerides of fatty acids, only from vegetable oil such as sunflower oil or soybean oil.

The frozen dessert for dogs is available in 2 flavours; Vanilla & Honey and Coconut & Honey. Each flavour is sold separately in four packs of 300ml / 220g, containing cups of 75ml / 55g. The product is considered as a good reward for training, good behaviour or as a refreshing treat for dogs.

It is consumed as one cup for small breeds and two cups for medium and large breeds.

The product is being sold at vets, pet stores, online and pet friendly places in Cyprus and abroad.

The frozen dessert for dogs is loaded on europallets. Each pallet is 185cm high and weights 220kg.

The company is interested in expanding its exports of frozen dessert for dogs to countries abroad.

It is looking for partners in the frame of commercial agency and distribution services agreements. Potential agents and distributors should be importing companies, retailers, pet chains, vets etc from EU countries and beyond, which are interested in promoting, and distributing the frozen dessert for dogs to their customer bases in their countries.

Advantages and Innovations

The company is accredited with the quality assurances of ISO9001:2015, ISO22000:2005, OHSAS18001:2007

The frozen dessert for dogs is healthy and nutritious, made only by the purest, most wholesome human grade ingredients.

The company uses a just-in-time production system in order to ensure that its products are always fresh.

The company has a dedicated person for export matters.

Attachments



All natural frozen Dessert for Dogs

Partnering Opportunity

Business Offer

Summary

A Cypriot company, which is the exclusive representative of a Singaporean manufacturing company of elastomeric infusion pumps, is looking for partners under distribution services agreements. Potential distributors from abroad should distribute the offered products in their countries.

Reference BOCY20190304001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/09d21d9a-ba8f-47da-82b5-76cd6e17bb35>

Details

Description

The Cypriot company, which was established in 2017, has entered into an agreement with a manufacturing company of disposable medical devices based in Singapore for the exclusive representative and trading of its collapsible elastomeric infusion pumps in 15 countries in Europe and in the Middle East.

In case the Cypriot company receives an expression of interest from any country which is not included in the 15 countries where it acts as the exclusive representative, the Cypriot company will inform the Singaporean company and will get instructions on how to proceed with the communication.

The offered products are medical consumables and are used for chemotherapy, thalassemia, antibiotics and pain management.

All parts of the products are produced in-house, robotically at a state-of-the-art factory in Thailand. If needed, the products could be tailor-made after the doctors' guidelines.

The company has its own warehouse, logistics department and local management. The warehouse and logistics department in Cyprus provide low cost transportation of the products in the rest Europe.

Main offered products by the company are elastomeric infusion pumps using for:

- intravenously drug administration therapy
- controlled intravenous infusion treatment of pain
- chemotherapy by infusion, using intravenous treatment
- intravenous administration of Thalassemia medication

The elastomeric infusion pumps are of the few elastomeric pump devices that are both US FDA cleared (Food and Drug Administration) and CE certified. Additionally they meet the recent US FDA guidelines for Extractable and Leachable (E&L) Testing.

The company has already engaged in transnational cooperation with companies from Greece, Romania, and Croatia.

The company's aim is to build up strong relationships with its potential partners from abroad and possess an important share of the foreign markets. It is looking for potential partners in the framework of distribution services agreements. The company is seeking trustworthy companies from Europe and beyond to act as distributors and promote and sell the company's offered products to their customer bases. The potential distributing companies would buy the medical consumables products from the Cypriot company and then resell them to their end clients with a profit margin.

Advantages and Innovations

The company can offer custom made products.

The offered products have FDA approval and are CE certified.

The factory of the products is accredited with the quality assurance of ISO 13485:2016.

The company provides training for the characteristics of the offered products to the potential distributors in each country. The company is willing to support, educate and train its partners so they can achieve their targets.

It also provides after sales service to its clients.

It supplies high quality medical consumables products at low cost.

The company has a well-qualified team with valuable know-how and experience in this specialized sector of the market.

Attachments



Elastomeric Pump Devices



Elastomeric Infusion Pumps

Partnering Opportunity

Business Offer

Summary

A Cypriot company which manufactures medical related products and equipment is looking for distribution services agreements. Potential distributors from abroad should distribute the company's products in their countries.

Reference BOCY20190212001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/38f40e47-64c1-4ca3-8b72-7dd041093e22>

Details

Description

The Cypriot company, which was established in 1996, is a manufacturing company of medical related products, such as blood bags, blood tubes, blood equipment, laboratory filters, surgical sutures, blood transfusion machines, surgical and examination gloves, and medical disposables (gloves, needles, iv cannula, disposable and insulin syringes, burette sets, blood transfusion sets, blood infusion sets, surgical products, catheters, gauze swabs, non-woven products etc).

The manufacturing facilities of the company's products satisfy international quality control standards.

All the company's products are accredited for their high quality with EC certificates by the Certification Body of TUV SUD Product Service GmbH. Also the company's products are accredited with the quality assurance of ISO 13485: 2016.

Further, the company is accredited with the certification of free sale for exportation of Medical Products by the Cyprus Medical Devices Competent Authority.

The company has participated in international exhibitions in Dubai and Dusseldorf, Germany.

Although the company has established a distribution network of its products range in many foreign countries, it is interested in expanding its business collaborations all over the world. The company is seeking potential partners from EU countries and beyond in the framework of distribution services agreements. The company is looking for medical distributors, dealers or trading companies that supply hospitals, medical clinics, and pharmacies with medical related products and equipment. The potential distributing companies would buy the Cypriot company's products and then resell them to their end clients with a profit margin.

The production process of the company's products is made in factories in China. The products

would be sent from Shanghai, China to the final destination that the potential distributor would choose.

Advantages and Innovations

The company has an excellent experience of 23 years in the market.

The company offers high quality products at affordable prices.

The company's products are accredited with the quality assurance of ISO 13485: 2016, and EC certificates from TUV SUD Product Service GmbH.

It has been engaged in transnational cooperation with companies from all over the world like EU countries, Latin America, Asia, Africa and Middle East.

The company's experienced and well qualified sales executives provide support to existing as well as to potential distributors through regular contact and visits.

Attachments



Blood Bags and Blood Collection Tubes

Partnering Opportunity

Business Offer

Summary

A Cypriot company, specialized in the furniture materials production, manufactures a series of patented quick connectors. It is looking for partners in the frame of commercial agency and distribution services agreements. Potential agents and distributors should be active in the wood, construction and furniture industry.

Reference BOCY20190204001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2ccf989a-19ea-44c5-a1ad-5fd0162d7c8f>

Details

Description

The Cypriot company, which was established in 2018, specializes exclusively in the furniture materials production.

The company manufactures a series of components applicable to the furniture industry. Its product portfolio includes state-of-the-art, patented quick- bed frame connectors, corner connectors, connecting fittings and several other high quality products that offer specialized solutions.

The company satisfies quality standards. It uses raw materials that comply with the necessary specifications and they are certified with the quality assurance of ISO 9001:2008.

Its bed-connector has been certified as an international patent and it has also been certified by the technological centre MIRTEC S.A. (Materials Industrial Research and Technology Development Centre).

The company has designed and developed an innovative plastic bed connector in close collaboration with the department of Wood & Furniture Design and Technology of the Technological & Educational Institute of Larissa, in Greece. Specifically, it is an international patented component that comes to set new standards of safety, reliability, durability and convenience, changing dramatically the assembly and disassembly of every kind of bed (kids bed, single bed, double bed etc).

The basic idea behind the product was motivated and driven by the need for easier transport of beds requiring their disassembling and the development of functional components. Under this perspective, these beds will be reassembled quickly and easily again, showing absolute stability and great durability. Compared to existing solutions, the current component makes the

difference as it disconnects the parts of the bed with one move while the bed can be easily and quickly connected and disconnected without any tools. Therefore, the offered connector offers an added value for both furniture manufacturers and final users.

As regards the development of the company, it is aiming to expand its business activities abroad focusing on a new market entry. The company is interested in collaborating with new business partners from construction, wood and furniture industry in the frame of commercial agency agreement and distribution services agreements. Potential partners should be wholesalers, agents, and distributors from Europe and beyond, willing to represent and distribute the Cypriot company's offered products into their internal markets. Potential agents would earn a commission on the sale of products to the end clients, while potential distributors would sell the products with a profit margin.

Advantages and Innovations

The company has invented an innovative technology – plastic connectors used to the assembly of various products, such as beds, cabinets, and panels. Plastic connectors can easily be used as well as they can connect parts quickly with one click.

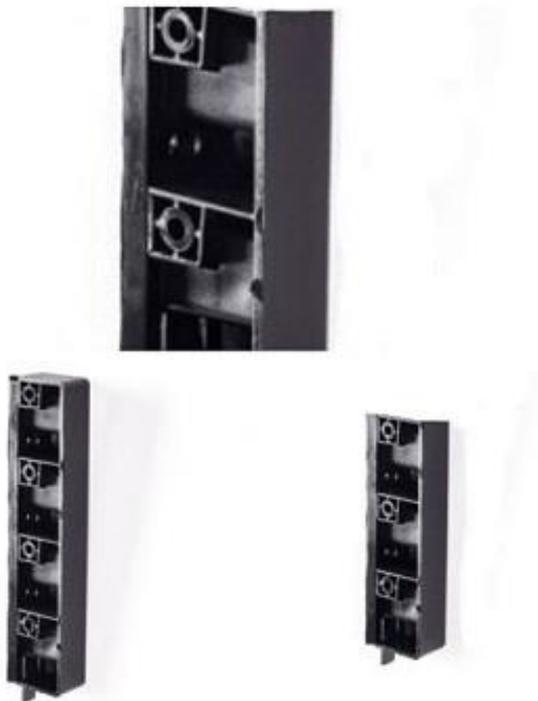
The connectors have been continuously updated and improved so that they can be used in a wide variety of construction applications.

The products are already completely developed. Potential cooperation partners can directly focus on a quick market entry.

The bed connector is constructed in innovative special way to achieve the following advantages:

- No need of dowels as it provides support for the whole length of the crossbar
- It disconnects easily and quickly the parts of the bed
- It connects and disconnects the bed without tools
- It has safety clips
- It never comes loose
- It provides stability and it is quite strong - It is made of hard plastic and nylon with long durability
- It eliminates crackles
- It comes with certificate of conformity (based on international standard of EN 1725:1998)
- It offers ideal tying
- It can support a weight of 2 tones

Attachments



different sizes of quick connectors



quick connector

Partnering Opportunity

Business Offer

Summary

A Cypriot company, which is a manufacturer of the prototype of a beach cleaning machine as well as the agent of a French patented methodology system for preventing sea erosion, is looking for partners under commercial agency agreements. Potential agents can be companies from any coastal country.

Reference BOCY20190102002
Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/95af74df-aac0-483c-a2df-1a7feb805d7d>

Details

Description

The Cypriot company, which was established in 1970, is a designer and producer of the prototype of a beach cleaning machine as well as the agent of a French methodology system for stopping sea erosion.

The beach cleaning machine can clean both sand and gravel beaches. It can be used on both dry and wet sand. It can go up to one meter into sea water, and it is able to remove trash, glass, rocks, plastics, cans, and cigarette butts, etc from the beach sand. The beach cleaning machine can also clean beaches by removing oil spills from the sand and collecting seaweed and impurities in general. It is able to clean up to 30 cm in and out of the sea. Its area of performance comes up to 22 000 m² per hour (220.000 sq.ft/h) depending on beach conditions. The Cypriot company, as the producer of the prototype, has a manufacturing agreement with a French factory to manufacture the beach cleaning machine upon requests.

Regarding to the beach anti-erosion system, the Cypriot company has an exclusive agency agreement with another French company provider of written worldwide patented system, which has the capability to stop sea erosion and to create a tourist beach attraction by natural means. The system stops sea erosion with a natural method. It uses no energy. It also supplements the beach with sand identical to the coastal area's sand and it works even better during storms. The Cypriot company is the exclusive authorised representative of the French patented system for Cyprus and the Middle East.

The Cypriot company is looking for potential partners in the framework of commercial agency agreements. It is looking for agents on a commission basis from any coastal EU country, Middle East and surrounding countries in order to promote both the patented beach cleaning machine

and the system which stops sea erosion. Potential partners should be companies which provide services to municipal and local governmental authorities of the interested markets as well as hotels for the implementation of such projects.

Advantages and Innovations

Due to the almost fifty years of its establishment, the Cypriot company has an excellent experience in its field of activities.

The company's machinery and patent produced contribute to the improvement and the development of the environment.

The beach cleaning machine is already tested, very functional, and simple to operate. It is tractor trailed and it has very low operating costs. There is also a wide range of spare parts availability.

The system which stops sea erosion is very cost-effective compared to other coastal protection and enhancement methods. It does not create scarps/sand walls and it does not result in down-drift erosion. Also, it has no adverse environmental effects.

Attachments



system for stopping sea erosion (before and after)



Beach cleaning machine - different projects

Partnering Opportunity

Business Offer

Summary

A Cypriot company, active in the production of 100% pure certified organic handmade soaps and cosmetics based on olive oil, coconut oil, and hemp oil, is looking for potential partners under commercial agency, distribution services as well as franchise agency agreements. Potential agents and distributors would represent and sell the company's products in their countries, while potential franchisees would buy and use its brand name and production process following specific guidelines.

Reference BOCY20180727001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e9c01361-9c6f-4896-9d7f-4d72f788dbc4>

Details

Description

The Cypriot company, which was established in 2014, is a licensed manufacturing workshop of 100% pure organic handmade soaps and cosmetics with industrial hemp oil (cannabis sativa L). In 2015, the company got its manufacturing licence of cosmetic products from the pharmaceutical services of Cyprus and started selling products to the market. During the first six months of 2018, the sales were tripled in the Cyprus market.

The company's products vary in ingredients and have different healing properties.

The company's handmade organic soaps are made by olive oil, coconut oil, hemp seed oil, essential oils, donkey milk, camel milk, goat milk, aloe vera, and argan oil.

Its organic cosmetics are based on hemp seed oil and hyaluronic acid (body creams, hand creams, face creams, body lotions, body oil).

The company's handmade soaps and cosmetics are used as a dry skin treatment. They address skin problems like dry, irritated or itchy skin, allergies, psoriasis, acne etc. They are fully biodegradable, so they do not cause disastrous effects on the environment.

The company has its brochures available in English language.

All the products are handmade using the cold process soapmaking method and 100% organic top quality raw materials without chemical and toxic additives, perfumes and colours.

All ingredients used in the production of the soaps are organic, 100% natural, recycled, GMO-free (genetically modified organism), cruelty-free, vegan and sourced sustainably without parabens, sulphates, artificial colours, artificial fragrances, and petrochemicals.

Further, all the products are dermatologically tested, hypoallergenic, certified and reported to the

Cosmetic Products Notification Portal (CPNP) of the EU. Each of the products is made following consultation from specialised scientists, such as dermatologists, pathologists, food technologists – agronomists, botanists and chemical analysts.

The company's capacity is 40.000-50.000 soaps per month with the possibility of more production if requested.

Minimum order quantities that the company accepts are 1000 soaps.

The company is seeking potential partners from Europe and beyond in the framework of commercial agency and distribution services agreements in order to expand to international markets. Potential agents would represent as well as distributors would sell the company's organic handmade soaps and cosmetics to pharmacists, hotel spas, beauticians, hypermarkets etc.

Also, the Cypriot company is offering its brand name and production formulas to potential franchisees under the frame of franchise agency agreements. Potential franchisees should use the company's brand name and production process following specific guidelines. Potential franchisees can only manufacture the products and sell them to distributors, or they can do both (manufacture and distribution of the products). The Cypriot company should provide marketing and training support to help the franchisees succeed.

Advantages and Innovations

The company has been awarded by the European Union with the "GPP (Green Public Procurement) Quality Award" in 2017, because its products have reduced environmental impact throughout their life cycle.

It is also certified by PETA (People for the Ethical Treatment of Animals) as a cruelty-free company under the 'Beauty Without Bunnies' Program.

The company is accredited with quality assurance of ISO 22716:2007 and Good Manufacturing Practice (GMP).

Its products are certified by Eco-Cert and registered in the appropriate National and European authorities such as in CPNP (Cosmetic Products Notification Portal).

Also, the products are registered in the GreenPortal launched by Eco-Cert for green cosmetics, detergents and home fragrances.

The products have unique characteristics regarding to ingredients: industrial hemp oil (Cannabis Sativa L). The products contain nearly zero levels of Tetrahydrocannabinol (THC) and Cannabidiol (CBD) -low traces of 0.03%.

The director of the company was awarded with the 'Active Citizen and Employee Volunteer Award 2017'.

Attachments



Cosmetics for Face (Face Serum, Eye cream, soaps)



100% Handmade Organic Soaps

Partnering Opportunity

Business Offer

Summary

A Cypriot company, which has developed an online digital tool with fun games to assess and boost brain abilities, is seeking partners under financial and commercial agency agreements. The company is looking for investors in the software as well as for agents to represent its digital tool in their territories.

Reference BOCY20180606001
Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/e4d926cc-b83d-4255-8a5a-dcced864200b>

Details

Description

The Cypriot company was established in 2013 but it was inactive until 2017 when it started its operations.

The company combines online game entertainment with brain assessment and training.

The company has developed an online digital tool with fun games to assess and boost brain abilities.

The company's product is a web-based diagnostic tool of 12 single tests of half an hour total duration. The online tests examine and boost auditory and visual memory and discrimination as well as left-right coordination.

While people play and have fun, the company measure certain brain parameters that, as its research has shown, are related to their potential to learn, the capacity of their memory, the speed of their thinking, their ability to plan and execute tasks and many others.

The online fun games enable the users (children between 6-12 years old) to detect dyslexia and other learning disabilities and also help professionals improve children's mental abilities.

The research, that the company's team conducted, has convinced them that a small number of "specifications" is sufficient to provide a fairly detailed profile of the user. The company's online games have been designed to assess such key parameters. Taken three tests at least, the company can provide to the users their brains' profiles. The more tests one takes, the more precise the profile will be. Each test takes only a few minutes to be completed.

The company has a prototype of the online platform ready.

The users can buy online licenses in order to have access to the digital tool. Users of the online digital tool can be individuals, practitioners, schools, etc.

There is an enormous potential for the company's online digital tool: there are only 5-10 similar 'players' globally and the global fixed rate of people dyslexia is around 10%. There is also a growing interest in assessing dyslexia and brain abilities in schools, locally and globally. The product could grow into detecting more brain abilities.

The Cypriot company is seeking potential partners from EU countries and beyond in order to scale-up internationally by penetrating and leading the global market. It is looking for partners in the framework of financial and commercial agency agreements. Potential investor should be able to invest 250,000 euros in the Cypriot company in exchange of 10% equity. Potential agents should represent the company's online digital tool with fun games in their countries and earn a commission on the sale to the end clients. Potential agents could be companies in the field of represent and selling other similar licences, and software. Potential partners could be private schools, psychologists, education practitioners, etc.

Advantages and Innovations

The company's product (online digital tool) is unique globally, in terms of algorithm and methodology used, for the detection of a number of brain abilities (synapses in the brain), including dyslexia.

Apart from dyslexia, the tests can identify certain brain abilities. The number of brain abilities detected can be increased in the future, which is a great potential of the product.

The online tool is considered as paperless solution. The e-reader format makes reading easier for dyslexics.

The product's nature (software as a service) enables the company to have lower pricing in comparison to existing paper based products. The product is easy to be sold (via web) at affordable prices (prices will start from about 40 USD/ United States Dollars for an individual user). Different pricing policy depends on the number of users.

The tool is provided in a digital form accessible through internet anytime and anywhere.

The product has applied for a US patent but not yet granted.

The company has received distinctions in competitions in Cyprus regarding start-ups, digital and entrepreneurship.

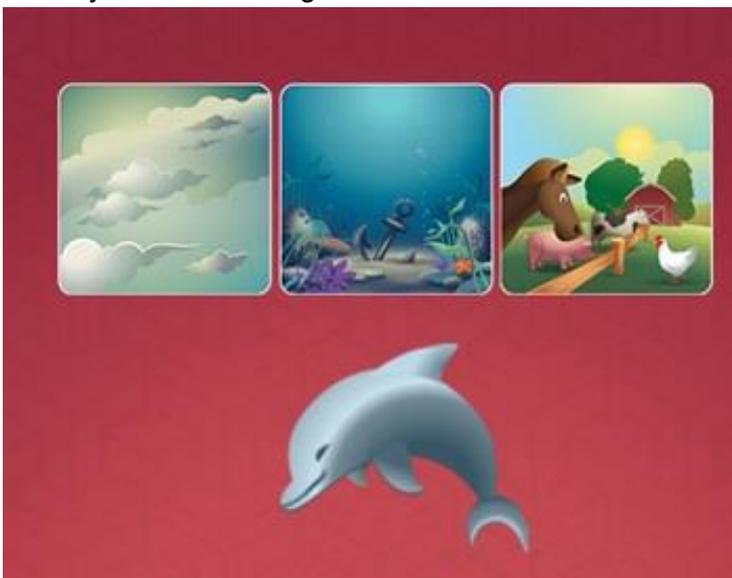
Also, the company has experience in Horizon programs with international partnerships either as coordinator or participant.

The company's staff combines extensive expertise in neuroscience, psychology, systems engineering, and business strategy and development. Also, the staff includes highly experienced IT experts, talented programmers and designers.

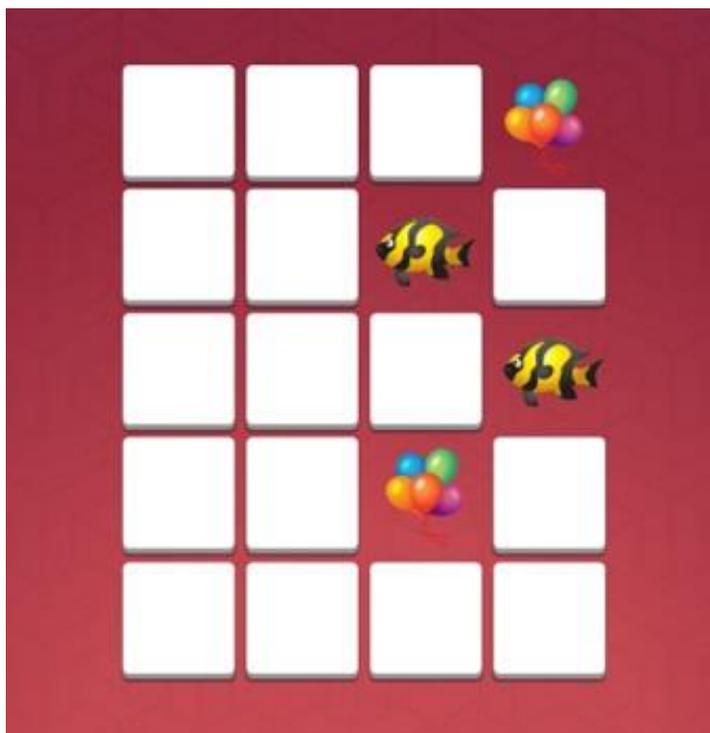
Attachments



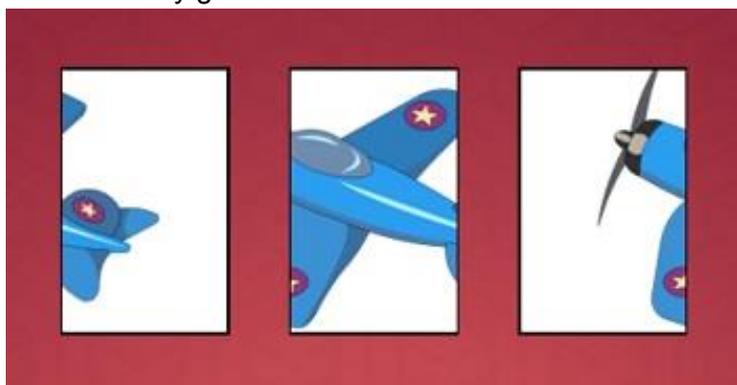
Auditory discrimination games



Categorization games



visual memory games



Sequencing games

Partnering Opportunity

Business Offer

Summary

The Cypriot company, which is one of the largest ice cream manufacturers in the island, is seeking commercial agency as well as distribution services agreements with companies from Europe and beyond. Potential agents and distributors from abroad should represent and sell the high quality ice cream products of the Cypriot company in their countries.

Reference BOCY20171020001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/2ab617b6-09d0-4a46-ba9d-466f22e91645>

Details

Description

The Cypriot company, which was founded in 1973, is one of the country's largest ice cream manufacturers and is well-known for producing high quality ice cream products as well as ice cube.

The company has grown from a small workshop to a modern and technologically advanced manufacturing facility that continuously develops new products and unique flavours while insisting on using only natural ingredients such as fresh milk and eggs supplied exclusively from local farmers.

Except from the manufacturing, the Cypriot company is also involved in the distribution and wholesale of a wide range of ice cream products as well as in retail sales, through its chain of privately owned and operated ice cream shops, as well as through its wholesale distribution network.

The company's manufacturing facility has the ability to manufacture any custom flavour of ice cream, at volumes ranging from a single pallet to a 40ft container, and more. It offers high quality ice cream and sorbets in a variety of over 40 flavours, made only with fresh milk, fresh eggs and fresh fruits. Its ice cream products are available in sizes of 100-200ml cups for impulse products as well as in sizes from 500ml to 5L tubs for the supermarket and companies in HORECA (hotels, restaurants, cafe) sector.

The Cypriot company always evolves and pushes towards finding ways, through research and development, to satisfy the demanding and make changes the ice cream market. Some examples of these innovations and research fields are:

- a high protein ice cream
- mini ice cream bites
- low fat and no added sugar ice cream, suitable for diabetics with the use of the all-natural sweetener stevia
- sorbet with the use of vegetable protein to give a unique texture and mouthfeel
- lactose free ice cream
- organic ice cream
- gluten free ice cream

Further, the company offers private labelling and customised recipes and flavours (minimum quantities apply).

The company meets strict quality standards at every stage of the work process: in the beginning with the arrival of raw materials, the FIFO (first-in, first-out) processing, production, packing, storage and distribution.

The company is constantly improving its quality assurance and quality control processes, implementing food safety systems and ensuring the occupational safety and health of its employees. It maintains the highest standards of food safety and quality in accordance with the ISO 22000:2005 and HACCP (Hazard Analysis and Critical Control Points) food safety system.

The Cypriot company is already engaged in transnational cooperation. It imports products from Greece and Spain. Also, it has exported to the UK.

The Cypriot company is seeking commercial agency and distribution services agreements with companies from Europe and beyond. It is looking for companies active in HORECA industry, chains of supermarkets and retail ice cream shops to act as agents in order to represent the Cypriot company's products and earn a commission on the sale of goods to the end clients as well as to act as distributors and sell its products with a profit margin in their countries.

Advantages and Innovations

The Cypriot company has 44 years of experience in ice cream production which assures its excellent knowledge, understanding and expertise in this sector.

The company's ice cream is produced using locally sourced, natural and fresh ingredients such as milk, eggs and fruit while keeping overrun (air incorporation) at relatively low levels.

The company has the capability to manufacture any unique, unusual and exotic flavor, such as lemon mint sorbet, pickled ginger sorbet, carob honey, prickly pear, ouzo, whiskey, fig, rosewater, basil, clove and many more.

The cost of the products is comparable to competitors who use alternative ingredients of lower quality, artificial flavorings and much higher overrun levels.

The implementation of the ISO 22000:2005 food safety standard, with distinction awards every year, ensures the safety of the company's products as well as the consistent high quality in the production.

Attachments



High Protein Ice-cream

Partnering Opportunity

Business Offer

Summary

A Cypriot brand owner company, active in the wholesale of natural skincare products, herbal teas and well-being treatments and services, is seeking trade intermediary services in Europe and beyond. It is looking for potential partners for commercial agency and distribution services agreement.

Reference BOCY20170725001

Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/079d9357-33d9-4bbc-a168-79b6f9d4aac7>

Details

Description

The Cypriot company, which was established in 2016, is a brand owner of natural skincare products, herbal teas and well-being treatments and services. It offers high-quality products, practices, and services, based on the local grown herbs and unique lifestyle traditions of Cyprus.

The company is a premium, personalized well-being brand that develops its own formulations for natural, holistic and high-performance skincare essentials, herbal teas and other well-being products. All the products are produced on its behalf by a local manufacturing factory, under a manufacturing agreement.

The company works closely with an international team of expert cosmetologists, biochemists, herbalists, nutritionists and doctors, in order to develop its range of high-quality products, created using natural handpicked herbs, grown responsibly in organic fields and without any harmful additives. The herbs are grown at the optimal height - 700m above the sea level in Lacon Institute certified organic fields.

The Cypriot company provides a full range of natural skincare products for face and body. The range includes 24 hour face creams, cleansing foams, face scrubs, tonic mist, a selection of serums according to condition, eye creams, hand & nail creams as well as dry body oils, body scrubs and anti-cellulite and firming emulsion. The products are created with natural, safe ingredients with unique formulations combining between 25% – 50% high concentration of extracts from local certified organic herbs, 15% - 30% distilled flower water from local certified organic herbs, and natural high-tech ingredients from leading European laboratories.

The company's range of herbal teas contain organic herbs for slimming, stress and detox. All

teas contain the correct proportions of herbs.

The products that the company offers are made using only the finest-quality natural ingredients and are free from parabens, sodium lauryl sulfate (SLS), mineral oils, genetically modified organism (GMO), polyethylene glycols (PEGs), synthetic fragrances, colours, silicones, petrochemicals and harsh chemicals.

The packaging of the products is recyclable, simple and airless wherever is possible in order to maintain the safety of the products. Airtight bottles are used to protect the products by preventing excessive exposure to air, thus increasing the products' lifespan.

The company combines unique holistic Cypriot herbal formulas with high-tech European ingredients to create highly-effective, personalized and targeted solutions. It provides natural holistic solutions, such as skincare solutions (cosmeceuticals) and nutritional solutions (nutraceuticals). The holistic solutions consist of skincare products for rejuvenating, nourishing, balancing, acne/purifying, calming, lightening, and slimming.

Also, the company offers services through its own holistic club, such as face and body treatments, fitness programs, nutrition counselling, mindfulness programs and other. The club concept offers separately priced services as well as packages and membership options.

The company is dedicated to adding value to the Cypriot society and to supporting the local industry and community. Therefore, the 10% from its profits are donated to social projects.

On 22-23 of April 2018, the company has participated in the international exhibition "Natural & Organic Products Europe" among thousands of industry professionals.

It is seeking potential partners from abroad in the framework of commercial agency and distribution services agreement in order to go internationally. It is looking for importers from Europe and beyond to act as agents and distributors of natural skincare products, other well-being products, and herbal teas. Potential partners can be wellness stores, pharmacies, and trading companies that supply herbal teas, skincare and other well-being products for face and body to premium natural shops, cosmetic and beauty stores, spas, beauty clinics.

Advantages and Innovations

The products are totally controlled over the growth and production process. Their ingredients are from fields which have been officially certified as organic by the Lacon Institute.

All the herbs have official BIO certifications to ensure they can be used as active organic ingredients for cosmetics, as well as herbal teas.

The skincare products are PETA (People for the Ethical Treatment of Animals) certified as vegan, cruelty-free and not tested on animals.

The high-tech ingredients of the products come from the best European laboratories, have been clinically tested and have proven results.

Two of the company's products (mask and cream) have been finalists for "Best New Natural Beauty Product" and for "Best New Natural Skincare Product" respectively, at the Natural & Organic Awards Europe 2018.

Another product of the company has won the Editor's Choice award at the prestigious Beauty Shortlist Awards 2018.

The company enhances its holistic herbal formulas with high-tech ingredients to get natural healthy effect.

There are no chemical residues left on the herbal mixtures.

The company is able to provide customized products as well.

In order to ensure the safety of the products, the packaging is recyclable, simple and airless wherever is possible.

Attachments



natural skincare products



natural skincare products

Partnering Opportunity

Business Offer

Summary

A Cypriot trading company that develops its own formulas and designs high quality hygienic cosmetics and food supplements is seeking commercial agency as well as distribution services agreement. It is looking for agents and distributors from Europe and beyond in order to respectively represent and sell its products in their countries.

Reference	BOCY20170706001
Public Link	https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/9be13381-5bae-40cb-a6d9-9efac80ee2e

Details

Description

The Cypriot trading company, which was established in 1995, develops its own formulas for and designs high quality hygienic cosmetic products and food supplements which are produced on its behalf by another local company, owned a factory, under a manufacturing agreement.

The factory that manufactures the Cypriot company's products complies with international standards.

The company's products are manufactured under strict regulations in accordance with European directives.

The mix of the ingredients is being made under conditions of total hygiene and decontamination in high technology boilers and mixers, by experienced and trained employees.

The bottling of the products takes place in automated production lines.

The storage of the final products is done in the factory, which occupies 2000 square meters space. The factory is designed to ensure the necessary conditions of temperature and moisture, in order to protect the high quality of the products.

Some of the products that the Cypriot company designs are the below:

- A cream for sunburn, burns, pressure ulcers, and skin hydration and regeneration.
- Broad spectrum antiseptics that are colourless, odourless and fight against bacteria, parasites, fungus, viruses and common herpes, without irritating the skin.
- A broad spectrum cleansing soap with antimicrobial action that comes in 250 ml container.
- An effective antimicrobial liquid spray in aerosol form that comes in 60 ml and 300 ml containers.
- A unique combination of electrolytes and dextrose that hydrates the body effectively to replace lost electrolytes.

- A combination of glucosamine, chondroitin, methylsulfonylmethane (MSM), and vitamin C to improve the health of joints.

Further, the company works on an exciting new range of medical devices that improve the delivery of antiseptic creams and other cosmetics.

The manufacturing plan of the Cypriot company's products operates in accordance with ISO 22716:2007 for Good Manufacturing Practice (GMP). Furthermore in 2008 the international organization Business Initiative Directions (BID) based on the facts by International Arch of Europe (IAE) award for Total Quality Management 100 (TQM), granted the company's products the gold award Arch of Europe which is the international award for quality. Further, the company's products are accredited with quality assurances ISO9000, ISO18001 as well as with the Eco-Management and Audit Scheme (EMAS), which is a voluntary environmental management instrument, developed in 1993 by the European Commission.

The Cypriot company is seeking potential partners for commercial agency and distribution services agreement in order to expand its business activities internationally. It is looking for agents to represent as well as for distributors to sell its cosmetic products and food supplements in Europe and beyond. Potential partners should be retail shops, supermarkets, pharmacies, or trading companies that supply hospitals, medical, dermatological, and beauty clinics, etc. Potential distributors would buy the products from the Cypriot company and then sell them on to their customers at a mark-up, whereas potential agents would find customers for the Cypriot company, which then would sell the goods directly to the clientele and pay commission to the agents.

Advantages and Innovations

The company has an excellent knowledge and more than twenty years of experience in the field of designing and developing formulas for high quality hygienic cosmetics, food supplements, as well as medical devices.

It has also a fully equipped Research and Development (R&D) department with well-trained employees.

Moreover, the Cypriot company funds training seminars in Cyprus and abroad that refer to a wide spectrum of knowledge (techniques, new technology, marketing, management, etc).

Further, the company cooperates with scientific centres in Cyprus and abroad.

The company's products are produced under the terms and conditions of the EU and are also accredited with the top quality assurances in the field.

The company pays a lot of attention to the ingredients, dosage, quantity, high quality and affordable price of each product.

Also, the Cypriot company has already engaged in transnational cooperation with companies from Greece, France, Italy, Poland, and Canada.

Attachments



Antiseptic Soap



Antiseptic Spray



Oral Electrolytes with stevia