

Νέες ευκαιρίες συνεργασίας για Κυπριακές επιχειρήσεις

Το Δίκτυο Enterprise Europe Network, στο οποίο το ΚΕΒΕ είναι μέλος, αξιοποιεί μια ευρεία και επικαιροποιημένη βάση δεδομένων για συνεργασίες και επιχειρηματικές επαφές σε όλη την Ευρώπη.

Στην νέα αυτή έκδοση θα παρουσιάζονται επιχειρηματικές προτάσεις από εταιρείες του εξωτερικού που ενδιαφέρονται για συνεργασία με κυπριακές επιχειρήσεις (βλέπε Πίνακα σελ. 3).

Για κάθε προφίλ θα παρουσιάζεται μια περίληψη και ο αριθμός με τον οποίο το προφίλ είναι κωδικοποιημένο στη βάση δεδομένων.

Σημειώστε ότι η διαδικτυακή πλατφόρμα του Δικτύου Enterprise Europe Network, περιλαμβάνει περισσότερες από 23.000 δυνατότητες συνεργασίας. Οι ευκαιρίες συνεργασίας διακινούνται κατόπιν αξιολόγησης από τα τοπικά κέντρα εξυπηρέτησης σε κάθε χώρα και την Ευρωπαϊκή Επιτροπή, ώστε να διασφαλίζεται η ποιότητα της προσφοράς/ζήτησης με αξιόπιστα και επικαιροποιημένα στοιχεία.

Μέσω της **διαδικτυακής πλατφόρμας του Δικτύου Enterprise Europe Network**, μπορείτε να πραγματοποιήσετε εξειδικευμένη αναζήτηση με βάση συγκεκριμένες λέξεις-κλειδιά. Η βάση δεδομένων είναι διαθέσιμη μόνο στην αγγλική γλώσσα.



Τα βήματα που πρέπει να ακολουθήσετε είναι τα εξής:

- Εισαγωγή ελεύθερου κειμένου στο πεδίο «Search», για να βρείτε τις πλέον σχετικές δυνατότητες επιχειρηματικής συνεργασίας
- Στο πεδίο «Profile type», μπορείτε να προσδιορίσετε το είδος συνεργασίας που σας ενδιαφέρει (αναζήτηση ή προσφορά επιχειρηματικής συνεργασίας, αναζήτηση ή προσφορά τεχνολογίας, αναζήτηση συνεργασίας για ερευνητικά έργα).
- Μπορείτε επιπλέον να εξειδικεύσετε τη χώρα προέλευσης της συνεργασίας (Country of origin) ή τις χώρες στις οποίες αναζητούνται οι συνεργάτες (Client requested).

Στη συνέχεια, θα εμφανιστούν τα πλέον σχετικά αποτελέσματα, βάσει των οποίων μπορείτε να ζητήσετε περισσότερες πληροφορίες (Request

more information). Το ΚΕΒΕ ως εκπρόσωπος του Enterprise Europe Network θα αναλάβει να σας βοηθήσει στην επικοινωνία, διαπραγμάτευση και συμφωνία με τους οργανισμούς στο εξωτερικό.

Οι ενδιαφερόμενοι καλούνται να επικοινωνούν στα τηλέφωνα 22889752/69/49 ή μέσω e-mail stalo@ccci.org.cy, maria@ccci.org.cy.

Παραμένοντας στη διάθεσή σας.

Με εκτίμηση
Στάλω Δημοσθένους
Ανώτερη Λειτουργός
Τμήμα Εκπαίδευσης & Ευρωπαϊκών
Προγραμμάτων
Ευρωπαϊκό Κέντρο Επιχειρηματικής
Στήριξης Κύπρου
Enterprise Europe Network

Αριθμός Επιχ. Προφίλ	Σύνοψη Περιγραφή/ Είδος Συνεργασίας
BRRU20160819002	A Russian beverage distributor with many existing local clients is seeking manufacturers of alcoholic and non-alcoholic beverages. The company is able to assist the supplying European company, whom may lack the necessary knowledge / expertise to export to Russia, in establishing a customer base in the Russian Federation. The Russian SME would like to request a distribution services agreement.
BRFR20160819001	A French distributor of wooden shelters for livestock farming and hunting is looking for suppliers offering them to work under a distribution agreement.
BRUK20160905001	A British company already supplying healthy fruit based snacks to markets such as grocery multiples, cafes and coffee shops, delicatessens, schools, farm shops and hotels is seeking a supplier of seedless raisins and sultanas produced to "free from" status and recognised food quality standards. The company seeks a manufacturing agreement.
BRIT20160822001	An Italian company specialized in trading food, gourmet products, alcoholic and soft drinks is looking to expand its portfolio by acting as distributor / agent for foreign manufacturers. The company runs its business through the large-scale organised distribution and retail networks in Central and South Italy. Preferred producers are from the Balkans and South-Eastern Europe.
BRME20160818001	A Montenegrin distributor specialized in the distribution of consumer goods is looking for suppliers active in the agro-food industry in particular in food and grocery products, alcoholic or non-alcoholic beverages such as wines, fruit juices and sodas in order to offer an exclusive distribution service agreement on the Montenegrin market.
BRPL20160706001	An experienced Polish food and drink importer and distributor is seeking new products to import and distribute within Poland. The company already distributes superfoods, both bio certified and non-certified varieties, as well as juices, concentrates and premium coffees. They are seeking products that are new and innovative that will complement the existing product lines under a distribution services agreement.

Αριθμός Επιχ. Προφίλ	Σύντομη Περιγραφή/ Είδος Συνεργασίας
BOPL20160122001	A Polish SME produces sparkling and still spring water, as well as special low-sodium spring water for infants, babies and mothers. The company is looking for water distributors in the EU countries.
BOGR20160122003	Ice cream producer from Greece is looking for wholesale distributors or agents for its products. Alternatively, they are interested manufacturing agreements for ice cream for other companies that wish to use their facilities in Greece.
BRUK20160912001	A British company with a large warehousing facility and mature customer base within the hospitality sector is looking to expand its product range for this market. The company seeks manufacturers of unusual / speciality alcoholic and non-alcoholic drinks. It can act as an agent for those, manufacturers seeking to break into the UK hospitality market or as a distributor for those already in the market. A list of these may include naturally technicoloured beverages, craft beers and ales, superfood cocktails, Champagne lager, futuristic alcoholic drinks, flavoured / fruit Champagnes, premium alcopops, flavoured ciders, natural mocktails (a non-alcoholic drink consisting of a mixture of fruit juices or other soft drinks), fruit alcoholic drinks, espresso based cocktails, etc.
BRUK20160916003	The UK based company is providing a cloth nappy laundry service to private households and nurseries. The company uses cotton pre-fold nappies with the service: customers hire these from it and pay for the weekly hire/delivery/collection service. So far, the company has helped upward of 750 customers using their cloth nappies. They are currently looking to establish a subcontracting or services agreement with private laundry companies.
BRPL20150921001	Poland's top toy distributor is looking for innovative ideas of toys to launch into the market.
BRRS20160912001	A Serbian wholesaler of electrical equipment with over 20 years of experience and wide network of clients offers trade intermediary services to companies interested in the Serbian market. Potential partners should be manufacturers or distributors of electrical or lighting equipment, small household appliances or similar products. The preferred types of cooperation are commercial agency agreement and distribution services agreement.

Αριθμός Επιχ. Προφίλ	Σύντομη Περιγραφή/ Είδος Συνεργασίας
BRUK20160922001	A UK fashion designer based in Scotland is specialized in the design of women's clothing and in particular leather and sheepskin jackets and waistcoats. The designer is looking for leather factories or manufacturers who would be able to produce the designs and willing to produce small sample number. The company is looking for manufacturing agreements.
Code: October-1	A small Danish company is seeking distributors for its products. The company sells skincare products based on raw-milk. The product makes use of particles in the milk, which then can help faster skin-recovery by accessing deeper tissue layers. The products are present in markets across the globe. The company can deliver directly to retail-vendors, including marketing and sales material as well as to large distributors. The product has been awarded as best new natural skincare product in Scandinavia in 2015.
BRPL20160706002	A Polish company which is running the biggest vegan market in Poland as well as online shop is looking for suppliers of 100% vegan products like food, detergents, pet food and others to expand the company product portfolio. Unique and extraordinary products are of particular interest for the company. The company is offering distribution agreements or alternatively seeking manufacturing agreements for private label.
BRGR20160913001	A Greek company is looking for partners in Cyprus for glass packaging (jars and bottles) for cheese and olive oil under a manufacturing agreement. The company will purchase and supply its partner with the glass jars and bottles, the cheese and the oil and the partner should do the packaging. The jars and cylindrical round with capacities of 359ml and 580ml. It is preferable the capping to be done with capping machine. The company is looking to establish a manufacturing agreement and develop a long term relationship.

Για περισσότερες πληροφορίες:

κα. Μαρία Κωνσταντίνου,
 Ευρωπαϊκό Κέντρο Επιχειρηματικής
 Στήριξης Κύπρου, ΚΕΒΕ,
 Τηλ. +35722889749, Φαξ: +35722661044,
 E-mail: maria@ccci.org.cy

